



BERKSHIRE HATHAWAY | N.E. Prime Properties HomeServices

Rental Brokerage Fees

Thank you for listing your property with Berkshire Hathaway HomeServices N.E. Prime Properties' Rental Division. Below is the list of our rental commissions. Our commission will be deducted from the first month's rent that is received from the tenant. When the first month's rent does not cover the commission, in the case of a multiple-year lease, you will be invoiced for the balance.

Commissions:

- A rental for a period of *up to and including 1 month*, the fee is 20% of the gross rental for complete rental service or a minimum charge of \$200.00 for direct referral to Landlord.
- A rental for a period of *9 months or less*, but greater than 1 month, the fee is 10% of the gross rental amount.
- A rental for a period of *one year or less*, but greater than 9 months, the fee is $8\frac{1}{3}$ percent of the gross rental amount. For a one-year lease, $8\frac{1}{3}$ percent equals one month's rent.
- A *multiple year* lease obeys the following commission rate: The first year is one month's rent ($8\frac{1}{3}$ percent of the gross rental amount), and any portion of the second year is 4%.